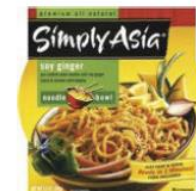


SUCCESS STORIES

Customer Success: McCormick & Co.

Leading Spice Manufacturer Streamlines Retail Execution Across the U.S.

- Streamlined mobile data collection in over 28,000 retail stores
- Eliminated hours of manual data entry
- Provided a consistent system for communication and feedback with third-party brokers
- Improved management insight into operations
- Standardized retail execution management across the country



Customer Success: Advance Security

U.K. Security Services Provider Goes Paperless

- Manages, tracks and supports activities of 4000 security officers in real-time
- Over half a million form submissions each year including site visits, employee management, alarm response, etc.
- Fully integrated with existing back-end systems
- Resulted in 180 management hours savings per week
- Supports better customer service for competitive advantage
- System paid for itself in the first year



Customer Success: Lafrentz Road Marking

Road Marking Company Automates Job Reporting

- Eliminated hours of data entry
- Improved customer service with up-to-the-minute field status reports
- Reduced overhead dealing with handwritten reports
- Reduced incidence of re-work with mobile access to standards catalogs



Customer Success: Centra Windows

Windows Manufacturer Automates Scheduling, Dispatch, Job Costing

- Implemented mobile work orders to replace paper forms
- Automated scheduling and dispatch
- Reduced time to cost jobs from **2-3 months to days**
- Saved at least **one full-time administrative position**
- Migrated individual branch processes to head office, reducing cost of opening new branches



TESTIMONIALS

Testimonials

"It was relatively simple to match up everything the Retail Business Managers did with a paper audit to an electronic format using Flowfinity Actions. And when we added the reporting component so we could utilize the data collected from the audits, we knew we had something great."

- Foodservice Sales Information Manager, H.J. Heinz

Testimonials

*“The Flowfinity scheduling calendar is an **invaluable** tool, allowing managers to maximize available manpower by adjusting the schedule as the days and weeks progress.”*

- VP of Customer Service, Centra Windows

Testimonials

“From the client’s point of view, we are much more pre-emptive. If anything comes up we can call the customer first instead of them having to call us. The way our IT system works together with Flowfinity has definitely given us a competitive advantage.”

- Senior Software Analyst, Advance Security

Testimonials

"The ease of use really shows how Flowfinity designed the software with the end user in mind... With a solid communication process after audits are performed, it allows us to close the loop on current issues, store by store."

- Director of Sales, McCormick & Co., Inc.