BMP
PRINT SOLUTIONS

MPS Checklist

Make sure the MPS provider you are considering is asking the right questions.

Healthcare Solutions.

BMP manages a large healthcare system in central North Carolina that includes five hospitals, administrative offices, doctor's offices and urgent care facilities. They manage over 80 different locations, with 2,211 printers under contract.

This hospital system is **saving up to 30%** on their printing costs with a MPS program from BMP Print Solutions.

Getting Started

- Do you know how many pages you print per month?
- Where will your print volume be in the future?
- What is your overall per page cost to print a single document? By model? By device?
- Do you know the total cost of your global printing?
- Which printers are being over or under utilized?
- What are your plans for redistributing print devices to better meet corporate needs while reducing equipment costs?
- How many print related transactions do you process each month?

Carrying Costs.

- With toner making up 60% of your hard print costs, how do you monitor the yield and quality of each toner cartridge?
- Is the quality of each cartridge your problem or your service providers?
- When do you repair versus replace a print device?
- How do you monitor the quality of repair services?
- How does printer downtime affect employee productivity?
- Do you know what your inventory carrying costs are per month on a per page basis?
- How many corporate dollars are tied up each month in inventory carrying costs?

Law Practice Solutions.

"During our first six months with BMP, toner and printer maintenance costs were reduced by 33%! Quality control on remanufactured cartridges was also significantly improved from our previous vendor. Switching to BMP was definitely a good move for our firm."

Tom Esker, Network Admin, Wyatt Early Harris

IT & Cost Savings

- How many print related help desk tickets does your IT department field per month?
- What's your internal IT cost per ticket?
- Would reducing IT involvement in print issues increase productivity?
- What do your companies transaction costs run?
- Are you aware that 1-3% of corporate revenue is spent on print?
- Are you allocating print costs back to departments and cost centers? If so, how? If not, why not?
- Did you know that the accountability of allocating print costs back to cost centers can lower print volume by 10-20%?
- Did you know that 90% of all companies can't answer these questions and they do business with service providers that never offer alternative solutions to their traditional approach to managing print?

MPS can be a complicated Process!

Is your current or prospective MPS Provider asking these questions, and assisting you in the process of identifying and lowering your print costs?

Implementing any MPS program can quickly become a nightmare if you mistakenly partner with an inexperienced provider. At BMP Print Solutions, we take the time to ask these questions to begin to understand *your* situation, and design a solution for *your* needs.

We get it right the first time, call BMP Print Solutions.

www.bmponline.com

Why BMP Print Solutions?

Managed Print Services.

For 20 years, BMP has implemented printing solutions and Managed Print Service programs for clients throughout North Carolina, including small companies, mid-large size hospitals, and large manufacturing corporations.

BMP Print Solutions (BMP) has pioneered a step-by-step approach for Managed Print Services (MPS). We analyze a companies' use of printers and multifunction printers (MFPs) to determine ways to reduce costs and improve output.

We complete the following steps during our Savings Analysis:

1. Comprehensive Consultation
2. Take inventory of all printers.
3. Design an output model strategy to optimize resources.
4. Prepare a comprehensive document that SHOWS opportunities for savings.

Click here and here to read how we saved one Triad company **66%** on their printing costs and another **$190,435** with Managed Print Services.

All of them have reported the following benefits from our MPS program:
*   Significant monthly savings.
*   Real-time monitoring.
*   Fewer calls to Help Desk.
*   Dedicated support team.
*   Track machine usage.
*   Single monthly invoicing.
*   Toner and ink ship automatically.

The biggest Hospitals, Law Firms and County Governments in North Carolina trust BMP with their MPS program! Shouldn't You?

The Smart Choice.

We are not a copier company masquerading as an MPS provider.

BMP Print Solutions is the preeminent Managed Print Service provider in North Carolina.

EMAIL or **call (866)321.9267**

to schedule your risk free consultation.

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